

# Procurement and Supply Chain Seminar and Networking Day

The procurement landscape 2022 – The latest in procurement - agile procurement, trends and key issues for purchasing professionals, sustainability and efficiency in the supply chain. A day of networking with key vendors and discussion around the table on purchasing and supply chain excellence, looking at the IMPA agenda and the wider Maritime Supply Chain Management arena.

# 10.15 - 11.00

**Registration, coffee and networking** Registration kindly sponsored by Soteco International GmbH



Refreshments kindly sponsored by European Diesel Services Ltd.

# 11.00 - 11.15

Welcome to the Hamburg Chamber of Commerce. A short introduction on the building's history and significance to the city.

## 11.15 - 11.30

Welcome Address

From Susan Koefoed, IMPA Chair & CEO and Stephen Alexander, IMPA COO Trends in the procurement process, supply chain developments, innovations and opportunities for procurement teams. Cost-saving versus time-saving, efficiencies and differences in regional outlooks and purchasing strategy.







STEPHEN ALEXANDER Secretary General & Chief Operating Officer, IMPA

# 11.30 – 12.00

#### **Keynote Address**

*From Ulla Nielsen, Managing Director at V Group* The landscape for shipping and critical issues facing supply chain professionals in 2022 and beyond.



ULLA NIELSEN Managing Director at V Group

## 12.00 - 12.25

Moving the Needle on Sustainable Development with IMPA Jasmine Schestak, IMPA Head of Sustainability and Programme Management

Sustainability is without a doubt the key issue for procurement moving forward. Hear from IMPA on the Association's initiatives that can kickstart and strengthen companies' commitment to Responsible Business Conduct.



JASMINE SCHESTAK IMPA Head of Sustainability and Programme Management

# 12.25 - 13.30

Lunch Kindly sponsored by Chiefmar Srl





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## 13.30 - 13.50

## The IMPA Marine Stores Guide

Dom Scott, IMPA Head of Digital Media and Communications See how IMPA's MSG is evolving into the digital age with new solutions set to launch in 2022 – premiered at this event!



**DOMINIC SCOTT** IMPA Head of Digital Media and Communications

# 13.50 – 14.15

#### An IHM Case Study

Henning Gramann, CEO, GSR Services GmbH Efficiency and experiences. A dive into the critical issue of IHM.



# HENNING GRAMANN

CEO, GSR Services GmbH & Trusted IHM, IHM Maintenance and Ship Recycling Expert

#### 14.15 - 14.40

Procurement Efficiency through Digitalisation and Disruption in the Maritime Supply Chain

*Michael Winther Klint, Chief Information Officer, Moscord* **Procurement efficiency through digitalisation evolving** maritime excellence – a perspective from Moscord.



MICHAEL WINTHER KLINT Chief Information Officer Moscord

## 14.40 - 15.05

#### MESH

Simon Burhorst, CEO at MESH

Innovation in the supply chain from a German-based network on how rethinking the ordering of provisions can lead to efficiencies, cost savings and importantly crew wellbeing and health.



# SIMON BURHORST CEO at MESH

#### 15.05 - 15.40

#### Coffee and Networking

Refreshments kindly sponsored by European Diesel Services Ltd.



#### 15.40 - 16.10

#### Procurement Management - The State of The Art

*Rob Scharff, Manager Procurement at Allseas* An overview of the state of procurement, the importance of purchasing and strategic perspectives in maritime procurement in the 21st century.



ROB SCHARFF Manager Procurement at Allseas

## 16.10 - 17.00

#### The Procurement Debate

Building on the final session of the day but covering all the topics from the sessions. Share thoughts, ideas and hear from procurement managers in attendance, on what strategies and tactics have been employed – digitalisation, logistics, strategies and tactics for procurement effectiveness.

## 17.30 - 19.30

Early Evening Drinks Reception at Café de Paris Networking Drinks kindly sponsored by:









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